

<i>Type of Transaction</i>	<i>Foreign Bank</i>	<i>Country</i>	<i>Amount</i>	<i>Advising Fee</i>	<i>Negotiation Fee</i>	<i>Confirmation Fee</i>	<i>Acceptance Fee</i>	<i>Discount Rate</i>	<i>Time Draft Duration</i>	<i>Comments</i>
Term Letter of Credit 18 months	Austrian Bank	Eastern Europe	18.6 M (EUR)	12.5bps Flat	10bps Flat	45bps per annum on an amortizing and quarterly basis	N/A	N/A	N/A	For this large export L/C various money center banks were approached by BII with a request for a quote. By taking competitive quotes, BII was able to significantly lower fees. The confirmation fee for this 18 month L/C was billed quarterly on the amortizing amount of the L/C, which was a favorable feature.