

## **Banking Practice Product Set**

## www.bladesintl.com

- General Overall International Strategy Advice.
- 2) International Talent Review and Support.
- Letter of Credit Brokerage for Bank Standby L/Cs, and own clients that need Export L/Cs.
- 4) Advise on Exporter loans, Eximbank support, borrowing bases, foreign terms, etc.
- 5) Government Program Advice and Training. SBA Export Loan program vs Eximbank.
- 6) Banking Foreign Owned Multinational Companies Strategically.
- 7) Foreign Exchange Advisory and Brokerage Services. Selling FX to Clients.
- 8) Foreign Exchange Support on Due From Foreign Banks, and Foreign Canadian Dollar Cash Letters.
- 9) Developing Marketing Literature. (The L/C Booklet.)
- 10) Training Presentations and Seminars.
- 11) Develop and Review International Credit Policy.
- 12) Advise on Upstream International Correspondent Banking.

